

RETAIL INTERNET PRICES AS AT MARCH 2017

This publication provides information on retail pricing for Internet services as offered by various Value Added Network Service (VANS) providers across the country.

Consumers are advised to contact service providers for any further information such as price breakdowns and availability of services. For enquiries on this publication, please contact BOCRA Public Relations at (+267) 3957755.

Ngami.NET

Table 1: Home Packages

Package Name	Minimum Bandwidth	Maximum Bandwidth	Monthly Cost, (VAT Incl.)
H 1Meg	102Kbps	1024Kbps	P780.00
H 2Meg	205Kbps	2048Kbps	P1,140.00
H 3Meg	307Kbps	3072Kbps	P1,500.00
H 4Meg	410Kbps	4096Kbps	P1,860.00
H 5Meg	512Kbps	5129Kbps	P2,220.00
H 6Meg	614Kbps	6144Kbps	P2,580.00
H 8Meg	819Kbps	8192Kbps	P3,300.00
H 10Meg	1024Kbps	10240Kbps	P4,020.00

Table 2: Business Packages

Package Name	Minimum Bandwidth	Maximum Bandwidth	Contention Ratio	Monthly Cost, (VAT Incl.)
B 2Meg	683Kbps	2048Kbps	3:1	P3,110.00
B 3Meg	1024Kbps	3072Kbps	3:1	P4,410.00
B 4Meg	1024Kbps	4096Kbps	4:1	P4,990.00
B 5Meg	1280Kbps	5120Kbps	4:1	P6,110.00
B 6Meg	1536Kbps	6144Kbps	4:1	P7,230.00
B 8Meg	2048Kbps	8192Kbps	4:1	P9,470.00
B 10Meg	2560Kbps	10240Kbps	4:1	P11,220.00

Contention Ratio 10:1

OMNISAT

Table 4: ku-Band Uncapped Internet Services

Package	Speed	Contention Ratio		
		Download speed (Mbps) max	Upload speed (Kbps) max	Monthly subscription (USD) VAT (excl.)
Kwena	0.5	128	N/A	\$88.00
Kubu	1	256	\$114.00	\$175.00
Pitsi	2	512	\$228.00	\$350.00
Tau	4	512	\$364.00	\$560.00
Tlou	6	512	\$595.00	\$858.00

Table 7: VSAT

Package Name	Description-Down/Up Link	Price, (VAT Incl.)
Gold package	Peak Speed 4Mbps Down, Peak Speed 512 Kbps UP, 8GB Cap.	P825.00
Platinum package	Peak Speed 10Mbps Down, Peak Speed 512 Kbps UP, 25GB Cap.	P2,062.00
Tungsten package	Peak Speed 10Mbps Down, Peak Speed 512 Kbps UP, 80GB Cap.	P7,875.00
Tungsten-plus package	Peak Speed 10Mbps Down, Peak Speed 512 Kbps UP, 102GB Cap.	P10,250.00
Free zone-once off	Activate Freezone, No Cap From 10pm- 5am	P150.00
1GB token	Add data to the Cap	P135.00

NUCRAFT

Table 10

Data (Mb)	Selling Price
10	P1.00
20	P2.00
50	P5.00
100	P10.00
200	P20.00
500	P40.00
1000	P80.00
2000	P150.00

GCSAT

Table 11: Home Packages

Contention Ratio 1:16	Burst	Average	1 Year	2 Year	3 Year
Home 2	2Mbps	1.2Mbps	P580.00	P500.00	P480.00
Home 5	5Mbps	3Mbps	P890.00	P810.00	P780.00
Home 10	10Mbps	6Mbps	P1,400.00	P1,320.00	P1,300.00
Home 15	15Mbps	9Mbps	P1,910.00	P1,830.00	P1,810.00
Home 20	20Mbps	12Mbps	P2,430.00	P2,350.00	P2,320.00

NB: Basic installation P868.00 VAT inclusive

Table 13: Dedicated Package

Contract Duration	International Internet Capacity- Shared Protection						
	2Mbps	4Mbps	6Mbps	8Mbps	10Mbps	15Mbps	20Mbps
1 Year	P2,900	P5,220	P7,530	P9,850	P12,170	P17,965	P23,760
2 Year	P2,760	P4,970	P7,170	P9,380	P11,590	P17,110	P22,630
3 Year	P2,620	P4,720	P6,810	P9,010	P11,210	P16,255	P21,500

GLOBAL BROADBAND SOLUTIONS

Table 14:

Bandwidth Package	Speed	Bandwidth Price P/Month
Bronze	512Kbps	P196.43
Silver	1024Kbps	P348.21
Gold	2048Kbps	P549.11
Platinum	4096Kbps	P736.61

NB: Modem Purchase Price: P700.00

CLICK CONNECT

Table 3

Time	Total Costing (VAT Incl.)
1 Hour	P10.00
2 Hours/ Plus Bonus 1 Hour extra	P20.00
6 Hours/ Plus Bonus 6 Hours extra	P60.00

BROADBAND BOTSWANA INTERNET

Table 5: Shares Wireless

Package Name	Full Duplex	Burst	Total (VAT Incl.)
Home	1Mbps	2Mbps	P500.00
Power User	1.5Mbps	2Mbps	P850.00
Business	2Mbps	2.5Mbps	P1,230.00
Business Plus	2.5Mbps	3Mbps	P1,900.00
Corporate	3Mbps	4Mbps	P2,550.00
Large Corporate	4Mbps	5Mbps	P3,575.00

Table 6: CIR

Bandwidth	Price, (VAT Incl.)
1 Mbps	P1,601.60
2 Mbps	P3,139.14
3 Mbps	P4,614.53
4 Mbps	P6,029.65
5 Mbps	P7,386.32
6 Mbps	P8,686.32
7 Mbps	P9,931.36
8 Mbps	P11,123.12
9 Mbps	P12,263.24
10 Mbps	P13,353.30

BOBI-WEB

Table 9: ADSL

Package	(Download/Upload)	Monthly Access
Bronze	512/128Kbps	P139.00
Silver	1024/256Kbps	P200.00
Gold	2048/256Kbps	P225.00
Platinum Plus	4096/768Kbps	P370.00
Non-Standard Silver	1024/192Kbps	P399.00
Non-Standard Gold	2048/256Kbps	P450.00
Non-Standard Platinum Plus	4096/768Kbps	P760.00
Non-Standard Diamond	10240/2560Kbps	P944.00
Non-Standard Diamond Plus	20480/5120Kbps	P1200.00

NB: Installation cost is P750.00 and router charge P650.00

Table 12: Business Packages

Contention Ratio 1:4	Burst	Average	1 Year	2 Year	3 Year
Business 2	2Mbps	1.5Mbps	P1,140.00	P1,060.00	P1,030.00
Business 5	5Mbps	3.8Mbps	P2,270.00	P2,190.00	P2,170.00
Business 10	10Mbps	7.5Mbps	P4,170.00	P4,090.00	P4,060.00
Business 15	15Mbps	11.3Mbps	P6,070.00	P5,990.00	P5,960.00
Business 20	20Mbps	15Mbps	P7,960.00	P7,880.00	P7,860.00
Business 25	25Mbps	18.8Mbps	P9,860.00	P9,780.00	P9,750.00

NB: Basic installation P868.00 VAT inclusive

VIRTUAL BUSINESS NETWORK SERVICES

Table 15:

Speed	Bandwidth Price P/Month	Cap
Residential Packages		
1024/192Kbps	P290.00	30GB
2048/256Kbps	P390.00	50GB
4096/768Kbps	P780.00	80GB
Business Packages		
1Mb/192Kbps	P360.00	30GB
2Mb/256Kbps	P480.00	50GB
4Mb/768Kbps	P990.00	80GB

OPQ Net

Table 16: ADSL

Residential Package	Speed	Prices (VAT Excl.)
Bronze	128/512Kbps	P170.00
Silver	192/1024Kbps	P290.00
Gold	256/2048Kbps	P390.00

Table 17:

Business Package	Speed	Prices (VAT Excl.)
Bronze	128/512Kbps	P260.00
Silver	192/1024Kbps	P360.00
Gold	256/2048Kbps	P480.00

Modem: P450.00

Table 18: Fixed Wireless (Shared)

Residential Package	Speed	Prices (VAT Excl.)
Home Classic	2Mbps	P321.43
Home 500	3Mbps	P500.00
01 Home	4Mbps	P650.00
01 Home PRO	5Mbps	P848.22
02 Home	8Mbps	P1350.00
02 Home 24	10Mbps	P1499.00

Table 19: Fixed Wireless (Shared)

Business Package	Speed	Prices (VAT Excl.)
Business Classic	2Mbps	P446.43
Business 750	3Mbps	P750.00
01 Business	4Mbps	P999.00
01 Business PRO	5Mbps	P1499.00
02 Business PRO	8Mbps	P1925.00
03 Business PRO	10Mbps	P3700.00

Table 20: Fixed Wireless (Dedicated)

Speed	Prices (VAT Excl.)
1Mbps	P1734.00
2Mbps	P2950.00
3Mbps	P4498.00
4Mbps	P5714.00
5Mbps	P7262.00
6Mbps	P8478.00
7Mbps	P10026.00
8Mbps	P11242.00
9Mbps	P12766.00
10Mbps	P13982.00

Table 21: Fiber Dedicated

Speed	Prices (VAT Excl.)
1Mbps	P1548.00
2Mbps	P2764.00
3Mbps	P4312.00
4Mbps	P5528.00
5Mbps	P7076.00
6Mbps	P8292.00
7Mbps	P9840.00
8Mbps	P11056.00
9Mbps	P12580.00
10Mbps	P13796.00

CENE MEDIA

Table 22: Hotspots

Hotspot Vouchers	Price, (VAT Incl.)
100MB	P15.00
200MB	P25.00
500MB	P50.00
2GB	P200.00
5GB	P500.00
12GB	P1200.00

NB: Vouchers are valid for 30 days from activation

Table 23: Premium

Dedicated Service	Price, (VAT Incl.)
1Mbps	P2,270.00
2Mbps	P4,540.00
4Mbps	P9,081.00
6Mbps	P11,676.00
10Mbps	P18,162.00

Table 24: VSAT

Hotspot	Price, (VAT Incl.)
10MB	P10.00
100MB	P30.00
200MB	P50.00
500MB	P100.00
2GB	P350.00
5GB	P800.00
10GB	P1500.00

Table 25: Satellite

Monthly	Price, (VAT Incl.)
10GB	P1,299.00
25GB	P2,999.00
80GB	P8,999.00
150GB	P15,999.00
Unlimited	P24,999.00

Table 26: Unlimited Turbo

Monthly	Price (VAT Incl.)	Turbo/Unlimited
5GB	P499.00	4Mbps Turbo
12GB	P699.00	4Mbps Turbo
15GB	P999.00	10Mbps Turbo
25GB	P1,499.00	10Mbps Turbo
60GB	P1,999.00	10Mbps Turbo
130GB	P2,999.00	10Mbps Turbo
240GB	P3,999.00	10Mbps Turbo

NB: Installation fees for residential is P700.00 and business P1,100.00

MTN Botswana

Table 27:

Capacity			1 Year Contract	2 Year Contract	3 Year Contract	4 Year Contract	5 Year Contract
512Kbps	0.5MB - 4MB	0.50MB	P930.00	P890.00	P810.00	P770.00	P730.00
1024Kbps	0.5MB - 4MB	1.00MB	P1,870.00	P1,790.00	P1,630.00	P1,550.00	P1,470.00
E1	0.5MB - 4MB	2.00MB	P3,775.00	3,610.00	P3,254.00	P3,090.00	P2,930.00
2 x E1s	0.5MB - 4MB	4.00MB	P7,490.00	P7,160.00	P6,510.00	P6,180.00	P5,860.00
3 x E1s	0.5MB - 15MB	6.00MB	P10,660.00	P10,200.00	P9,270.00	P8,810.00	P8,340.00
4 x E1s	0.5MB - 15MB	8.00MB	P14,210.00	P13,600.00	P12,360.00	P11,740.00	P11,120.00
10Mbps	5MB - 15MB	10.00MB	P17,780.00	P17,010.00	P15,460.00	P14,690.00	P13,910.00
15360Kbps	5MB - 15MB	15.00MB	P26,660.00	P25,500.00	P23,180.00	P22,020.00	P20,860.00
20480Kbps	16MB - 35MB	20.00MB	P34,620.00	P33,110.00	P30,100.00	P28,600.00	