



BOCRA DIRECTS MOBILE NETWORK OPERATORS TO REVISE TARIFFS

The Botswana Communications Regulatory Authority (BOCRA or the Authority) informs the public that it has conducted a comprehensive costing and pricing study aimed at determining the actual costs of delivering various communications services in Botswana. The study, which was done in consultation with industry stakeholders, covered both wholesale and retail services.

WHOLESALE SERVICES

Following completion of the study, BOCRA directed all Mobile Network Operators (MNOs) to implement new Mobile and Fixed Termination Rates **effective 1 July 2025**. Termination rates are tariffs that operators charge between themselves for carrying each other’s voice calls. The Directive will result in both Mobile and Fixed Termination Rates reducing from the current P0.13 per minute to P0.02 per minute over a three-year period **ending 1 July 2027** as shown below:

TABLE 1: MOBILE AND FIXED TERMINATION RATES VAT EXCLUSIVE

	Current	1 July 2025	1 July 2026	1 July 2027
Mobile Termination Rate (Pula per minute)	P 0.13	P 0.09	P 0.05	P 0.02

CONSUMER RETAIL SERVICES

BOCRA further directed the MNOs to file with the Authority, revised retail tariffs aligned to the outcomes of the study. Retail tariffs are prices charged by MNOs to their customers for the services provided. **The revised tariffs will be assessed and published by the Authority by September 2025.**

In line with its regulatory mandate and commitment to transparency, BOCRA would like to share with consumers the prevailing retail tariffs charged by the MNOs namely, Mascom Wireless, Orange Botswana and Botswana Telecommunications Corporation Limited (BTC).

These tariffs cover key services such as voice calls, data and SMS.

The prevailing BOCRA approved retail tariff ceilings are illustrated in the Table below:

TABLE 2: RETAIL TARIFF CEILINGS (VAT INCLUSIVE) FOR VOICE, SMS AND DATA

Services (Out of Bundle)	BTC	Mascom Wireless	Orange Botswana
VOICE per minute	P 1.34 (peak)	P 1.32 (peak)	P 1.37 (peak)
	P 0.61 (off-peak)	P 0.81 (off-peak)	P 0.89 (off-peak)
SMS	P 0.30	P 0.20 (Mascom to Mascom)	P 0.25
	P 0.30	P 0.40 (Mascom to other networks)	P 0.25
DATA/MB	P 1.00	P 0.97	P 0.99

NB: The above prices are ceilings for standalone services and where MNOs offer bundled services, the unit prices are much lower.

Publishing the current tariffs ensures that consumers are well informed of existing prices. This regulatory intervention is vital in helping customers to make informed choices, enhance market efficiency, promote fair competition, and ultimately deliver more affordable communication services to consumers.

BOCRA remains committed to fostering a transparent and competitive communications sector, while safeguarding consumer interests. The Authority will continue to monitor developments in the market to ensure the availability of high-quality, accessible, and affordable communication services for all.

