



Application Requirements for a Licence to Provide ICT Services in Botswana

Applicants should furnish the Authority with the following information:

Services and Applications Provider (SAP) (15 Year Licence)

Comprehensive Business Plan covering at a minimum the following:

- Company information on shareholders, directors, place of domicile, certificate of incorporation, contact details
- Type of services and applications to be offered with roll-out plan.
- Network to be used and evidence of discussions with Network Facilities Provider.
- Target customers.
- Minimum 5 years financial projections- cash flow and income statement
- Pricing
- Value Proposition
- Details of Management Team (CVs) showing technical and business management capability.
- Financial capability supported by proof of funding from a financial institution. Performance bond may be required.
- Indication of resources that may be required from BOCRA.

Where copies of certificates are enclosed, they must be certified

There will be a separate process for licensing of spectrum and type approval of equipment.

Licence Fee Structure and Licence Duration for SAP Licence

LICENCE CATEGORY	TYPE OF LICENCES	Application Fee (Pula) (Per instance) (Inclusive of 12% VAT)	Network Licence Fee (Pula) (Annual)	Service Licence Fee (Pula) (Annual) which shall Attract 12% VAT	%Net Operating Revenue (Annual) which shall Attract 12% VAT
SERVICE APPLICATIONS PROVIDER	A. Services & Applications Licence(15 years)	5,600			3.0%
	services carried on Public Fixed Networks (i.e voice/data/text)			127,421	
	Services carried on Public Land Mobile Cellular Networks (voice/data/text)			127,421	
	International Services (voice /data/text)			63,711	
	MVNO Services (voice/data/text)			127,421	
	GMPCS Services			63,711	
	Satellite Services			63,711	
	B. Value Added Services Licence	5,600			
	All Services and Application carried over Regional Networks			1,500	
	Internet Service on Regional Networks				
	VOIP Services				
	Services offered on Private Network				
	Premium Rate Service				
	Credit Card Validation Service				
	Other web based public commercial information				

Network Facilities Provider (NFP) (15-year licence)

Comprehensive Business Plan covering at a minimum the following:

- Company information on shareholders, directors, place of domicile, certificate of incorporation.
- Type of network to be built and roll-out plan.
- Network diagrams and explanations
- indications of resources required from the BOCRA which may include amongst others telephone number blocks, spectrum
- Minimum of 5 years financial projections- cash flow and income statement
- Target customers.
- Products and services and associated prices
- Value Proposition
- Details of Management Team (CVs) showing technical and business management capability.
- Financial capability supported by proof of funding from a financial institution. Performance bond may be required.
- Indication of resources that may be required from BOCRA

Where copies of certificates are enclosed, they must be certified.

There will be a separate process for licensing of spectrum and type approval of equipment.

Licence Fee Structure and Licence Duration NFP Licence

LICENCE CATEGORY	TYPE OF LICENCES & DURATION OF LICENCE	Application Fee (Pula) (Per instance) (Inclusive of 12% VAT)	Network Licence Fee (Pula) (Annual) which shall Attract 12% VAT	Service Licence Fee (Pula) (Annual) which shall Attract 12% VAT	%Net Operating Revenue (Annual) which shall Attract 12% VAT
NETWORK FACILITIES PROVIDER (International, National and Regional)	A. International Network Facilities Licence (15 years)	5,600			
	International Gateway Systems (Satellite or Terrestrial) (This includes Satellite Earth Stations, Microwave Radio Links, Submarine Cables, Switching Centres, Nodes and Servers and others.)		386,014		
	Cable Transit Systems (This includes transmission network facilities established to transit through the country .		386,014		
	Satellite Hub Systems e.g GMPCS, VSAT etc.		30,000		
	Uplink Satellite Broadcasting Stations		30,000		
	B. National Network Facilities Licence (15 years)	5,600			
	Public Fixed Systems (This includes Cable Links, Microwave Radio links, Switches, Routers, Exchanges, Nodes and Servers etc.)		772,029		
	Broadcasting Signal Distributor.		30,000		
	Public Land Mobile Cellular Systems (This includes Radio Base Stations mobile switches, Base Station Controllers, Mobile Switches, Servers ,Nodes etc)		772,029		
	MVNO Facilities (MVNO facilities include swiitching centre, servers,nodes etc)		386,014		
	Internet Exchange Points		30,000		
	Tower Management		30,000		
		B. Regional Network Facilities Licence (15 years) Regional means covering no more than one city, town, village or locality.	5,600		
	Broadcasting Signal Distributor.		10,000		

Public Internet Network		1,500		
Public Radio Trunking Systems		10,000		
Local Loop Networks, Fixed Wireless Access Systems, etc.		10,000		
Private Networks		1,500		