Press Release

Botswana Telecommunications Authority (BTA) wishes to inform the public that following the issuance of Regulatory Directive No. 1 of 2011 on cost-oriented pricing by Public Telecommunications Operators (PTOs) on 8 February 2011, the PTOs have filed the retail tariffs with the BTA for consideration. The BTA has approved the retail tariff ceilings for the PTOs for implementation as from 1 May 2011.

The following tables compare movements of tariffs among the different operators;

ORANGE BOTSWANA TARIFFS

Table 1: Prepaid Call Tariffs (old and new)

Call Type	Time	Old Tariffs (Pula per minute)	New Tariffs (Pula per minute)
Orango to Orango calle	Peak	1.75	1.35
Orange to Orange calls	Off Peak	0.875	0.875
Orange to other National Networks calls	Peak	1.75	1.65
Orange to other ivational networks calls	Off Peak	0.875	0.875
21.0	Orange to Orange	0.25	0.25
SMS	Orange to other mobile Networks	0.25	0.25

Table 2: Old Post-paid Tariff Plans

PLAN	MONTHLY FEE	BUNDLE	OUT OF BUNDLE TARIFF (Pula per minute)			
			Pe	eak	Off	-peak
			Orange to Orange	Orange to Other Networks	Orange to Orange	Orange to Other Networks
Talk 275	P400	275 minutes 10 sms	P1.00	P1.40	P0.50	P0.67
Talk 130	P250	130 minutes 10 sms	P1.00	P1.50	P0.50	P0.77
Orange 160	P160	10 sms	P1.00	P1.00	P0.70	P0.70
Easy Talk	P125	40minutes 10sms	P1.35	P1.50	P1.35	P1.50
Orange 80	P80	10 sms	P1.40	P1.40	P1.10	P1.10

Table 3: New Post Paid Tariff Plans

Plan	Monthly Fee	Bundle	Out of bundle tariff (Pula per Minute)		
			Orange to Orange	Orange to Other Networks	Data
Talk 550	P700	550mins, 150sms, 150MB	P0.99	P1.29	P0.99
Talk 275	P400	275mins, 100sms, 100MB	P0.99	P1.29	P0.99
Talk 140	P250	140 mins, 50 sms, 50MB	P1.09	P1.39	P0.99
Orange 160	P160	60mins, 30 sms, 30MB	P1.09	P1.39	P0.99
Orange 80	P80	15mins, 15sms, 15MB	P1.29	P1.49	P0.99
Orange 40	P40	no bundle	P1.29	P1.49	P0.99

Old Prepaid Data tariff

P3.00 per MB as flat rate

Orange introduced new data plans and dealt away with flat rate

Table 4: New Prepaid Data Tariffs and Bundles

Bundle	Bundle Price (Pula)	Price/MB (Pula)
10 MB	P9.50	P0.95
50MB	P45.00	P0.90
100MB	P85.00	P0.85
200MB	P160.00	P0.80
400MB	P300.00	P0.75
1 GB	P600.00	P0.60
Out of Bundle rate	P0.99	

All rates by Orange Botswana are VAT Inclusive

MASCOM WIRELESS BOTSWANA TARIFFS

Table 5: Prepaid Flexicall Tariffs (including VAT)

Call Type	Time	Old Tariff (Pula/minute)	New Tariff (Pula/minute)
	Peak	1.80	1.35
Mascom to Mascom	Off peak	0.90	0.85
	Off-Off-Peak	0.45	0.45
	Peak	1.80	1.70
Mascom to Fixed	Off peak	0.90	0.85
	Off-Off-Peak	0.45	0.45
	Peak	1.80	1.70
Mascom to Other Mobile	Off peak	1.10	0.85
	Off-Off-Peak	1.10	0.65

Table 6: Pay as You Surf Tariff (including VAT)

Service Type	Old Tariff (Pula/Mb)	New Tariff (Pula/Mb)
Pay as You Surf	2.00	1.50

Table 7: Postpaid Business Tariffs (excluding VAT)

Call Type	Time	Old Tariff (in Pula/min)	New Tariff- Option 1 (Pula/minute)	New Tariff – Option 2 (in Pula/minute)
	Peak	0.96	0.96	0.80
Mascom to Mascom	Off peak	0.55	0.55	0.80
Wasselff to Wasselff	Off-Off-Peak	0.45	0.45	0.45
	Peak	1.20	1.20	0.90
Mascom to BTC Fixed	Off peak	0.55	0.55	0.90
Wasselff to BY o'r Mod	Off-Off-Peak	0.45	0.45	0.45
	Peak	1.20	1.20	1.10
Mascom to Other Mobile	Off peak	0.65	0.65	1.10
	Off-Off-Peak	0.65	0.65	0.65

NB:

Option 1- there is no change in the current tariffs
Option 2 — Peak tariffs reduced, off peak increased and off-off Peak remains the same

Table 8: Post-paid Consumer Tariffs (excluding VAT)

Call Type	Time	Old Tariff (Pula/minute)	New Tariff (Pula/minute)
	Peak	1.30	1.20
Mascom to Mascom	Off peak	0.55	0.55
	Off-Off-Peak	0.45	0.45
Mascom to BTC Fixed	Peak	1.55	1.45
	Off peak	0.55	0.55
	Off-Off-Peak	0.45	0.45
	Peak	1.55	1.45
Mascom to Other Mobile	Off peak	0.65	0.65
	Off-Off-Peak	0.65	0.65

Botswana Telecommunications Corporation (BTC GROUP)

Be-Mobile

Table 9: Prepaid call tariffs in Pula per Minute (inclusive of VAT)

Prepaid rates	beMobile to beMobile	beMobile to BTC Fixed	beMobile to other mobile
Voice calls to all national networks	1.32	1.32	1.32
SMS	0.30	N/A	0.30

Table 10: Postpaid call tariffs (Exclusive of VAT)

Postpaid Rates	be65	be120	be250	be350	be500
Voice calls to all national networks	1.14	1.14	1.14	1.14	1.14
SMS Rates	0.20	0.20	0.20	0.20	0.20

BTC FIXED

Table 11: Fixed to Mobile Usage Tariffs (Postpaid excl. VAT and Prepaid VAT Inclusive)

Call Type	Old Tariff (Per min rate)	New Tariff (Per minute rate)
Fixed to Mobile call usage Post-paid- Peak	1.32	1.28
Fixed to Mobile call usage Post-paid- Cheap	1.02	0.96
Fixed to Mobile call usage Pre-paid- Peak	1.46	1.42
Fixed to Mobile call usage Pre-paid- Cheap	1.12	1.06

Table 12: Fixed Line Usage Tariffs

Call Type	Old Tariffs	New Tariffs
Local Usage	Per Minute Charge (Pula)	Per Minute Charge (Pula)
Local usage Post-paid – Full	0.40	0.40
Local usage Post-paid - Reduced	0.30	0.30
Local usage Pre-paid - Full	0.66	0.65
Local usage Pre-paid - Reduced	0.43	0.42
National Usage		
National usage Post-paid - Full	0.65	0.65
National usage Post-paid - Reduced	0.42	0.42
National usage Pre-paid – Full	0.87	0.85
National usage Pre-paid – Reduced	0.55	0.54

Information on other services and their pricing is available on the respective PTOs websites and the public may contact the PTOs for further information on the different service offerings.

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