

POSTAL SECTOR MARKET STUDY

The Botswana Communications Regulatory Authority (BOCRA) is mandated to monitor the performance of regulated sectors in relation to levels of investment, availability, quantity, competition, pricing and quality of services and promote provision of safe reliable and efficient communication services. In pursuit of this mandate BOCRA engaged the services of Hans Kok Business Consult BV to assist with market study and development of a licensing framework for the postal sector. In line with our established tradition of consultation, BOCRA convened a meeting of postal operators on 15 September 2015 at the spectrum house in Phakalane to share the preliminary findings of the study, validate the data and solicit input from the stakeholders. The presentation slides that formed the basis for this presentation may be viewed at